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STATE OF DELAWARE
DEPARTMENT OF STATE

DIVISION OF PROFESSIONAL REGULATION

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PUBLIC MEETING MINUTES:	REAL ESTATE EDUCATION COMMITTEE
MEETING DATE AND TIME:	Thursday, January 5, 2012 at 9:30 a.m.
PLACE:	861 Silver Lake Boulevard, Dover, Delaware Conference Room A
MINUTES APPROVED	02/02/2012

MEMBERS PRESENT

Tim Riale, Sussex County, Professional Member, Chairperson
Doug Doyle, Kent County, Professional Member, Vice Chairperson
Danielle Benson, New Castle County, Professional Member
Tom Burns, Kent County, Professional Member
Dee Hake DeMolen, Kent County, Professional Member
Donna Klimowicz, New Castle County, Professional Member
Casey Price, Sussex County, Professional Member
Tammy Reagan, Sussex County, Professional Member (9:51 a.m. – 10:33 a.m.)
John Tarburton, Sussex County, Public Member (9:39 a.m. – 10:33 a.m.)
Elaine Woerner, New Castle County, Professional Member

DIVISION STAFF

Jessica Williams, Administrative Specialist II

ALSO PRESENT

Karen Alleva, NCCBOR
Crystal Hudson, SCAOR
Regina Lundeen, DAR
Sal Sedita

CALL TO ORDER

Mr. Riale called the meeting to order at 9:37 a.m.

The Committee welcomed new member, Casey Price.

REVIEW OF MINUTES

A motion was made by Mr. Doyle, seconded by Ms. Benson, to approve the December 1, 2011 minutes as presented. Motion unanimously carried.

UNFINISHED BUSINESS

There was no unfinished business for the Committee.

NEW BUSINESS

Update from the Commission – Mr. Riale

Mr. Riale informed the Committee that the Commission tabled reviewing the proposed revisions to the pre-licensing course until it was reviewed by the Rules and Regulations Committee. Mr. Riale advised the Committee that the proposed revisions have been reviewed by the Rules and Regulations Committee, and it was decided that the proposed 110 hours would be decreased to 99 hours. The Rules and Regulations Committee will review the proposed Education Guidelines (which will include the pre-licensing course), at a later date.

Mr. Riale informed the Committee that TracyLee Elmore from SCAOR passed away and that Crystal Hudson will be replacing her.

Review of Letters of Intent and Course Evaluations

A motion was made by Ms. Woerner, seconded by Ms. Klimowicz, to accept the letters of intent and course evaluations as submitted. Motion unanimously carried.

Review of Course Provider Applications

A motion was made by Ms. Reagan, seconded by Mr. Tarburton, to recommend to the Real Estate Commission approval, denial or tabling of the following items as noted below. Motion unanimously carried.

Course Provider: Keller Williams Realty

Course Title:	NAR Quadrennial Ethics Course	Approved
Credit Hours:	3.0	

Course Provider: Delaware School of Real Estate

Course Title:	Environmental Disclosures	Approved
Credit Hours:	3.0	

Course Title:	Legislative Update	Approved
Credit Hours	3.0	

Course Title:	Home Staging Ins and Outs	Approved
Credit Hours:	3.0	

Course Title:	Servicing Clients More Effectively	Approved
Credit Hours:	3.0	

Course Provider: McKissock, LP

Course Title:	Code of Ethics	Approved
Credit Hours:	3.0	

Course Provider: Career WebSchool, a dba of Cengage Learning

Course Title:	Green Home Features	Approved
Credit Hours:	3.0	

Course Title: Green Home Construction **Approved**
Credit Hours: 6.0

Course Provider: REMAX By The Sea

Course Title: Social Fusion – A Practical Approach to Marketing Today **Approved**
Credit Hours: 6.0

Course Provider: Association of Realtors School

Course Title: Seniors Real Estate Specialist (SRES) **Approved**
Credit Hours: 15.0

Course Title: Realtors Property Resource **Approved**
Credit Hours: 3.0

Course Provider: Kent County School of Real Estate

Course Title: What's Under Your House? **Approved**
Credit Hours: 3.0

Course Title: Salesperson Core Course **Approved**
Credit Hours: 3.0

Course Provider: New Castle County Board of Realtors

Course Title: Continuing Education Module Training – “Train the Trainer” **Approved**
Credit Hours: 3.0

A motion was made by Ms. Benson, seconded by Mr. Doyle, to recommend to the Real Estate Commission approval, denial or tabling of the following items as noted below. Motion unanimously carried

Course Provider: Keller Williams Realty

Course Title: Legislative Issues **Approved for Legislative Update Only**
Credit Hours: 3.0

Review of Instructor Applications

A motion was made by Mr. Tarburton, seconded by Ms. DeMolen, to recommend to the Real Estate Commission approval, denial or tabling of the following items as noted below. Motion unanimously carried.

Janet Patrick **Approved**

Continuing Education: Professional Enhancement: Achieving Settlement by Minimizing Obstacles; Servicing Clients More Effectively

Philip McGinnis **Approved**

Continuing Education: Legislative Update; Salesperson Core Course(s); Broker Core Course(s); Delaware Real Estate Commission Property Management Course(s); Professional Enhancement: Commercial Investment; Appraisal; Proposed Core Course Modules

Pre-Licensing: Real Estate Mathematics

Broker's Course: Brokerage (Sales Management); Valuing Real Property; Real Estate Investment; Mathematics

Charles Martin **Approved**

Continuing Education: Salesperson Core Course(s)

Pre-Licensing Course: Real Estate Sales

David Meyers **Approved**

Continuing Education: Professional Enhancement: Environmental Disclosure

Deborah Harry **Approved**

Continuing Education: Professional Enhancement: Lease Administration

Richard McKissock **Approved**

Continuing Education: Professional Enhancement: Code of Ethics

Cristofer Kidner **Approved**

Continuing Education: Legislative Update

Review Student Requests for Approval of Educational Activity

A motion was made by Ms. Woerner, seconded by Ms. Reagan, to recommend to the Real Estate Commission approval, denial and tabling of the following items as noted below. Motion unanimously carried.

Student Name: Donald Dworkin

Course Title: Financing Issues & Update **Approved**

Course Provider: The Professional Development Institute

Credit Hours: 3.0

Student Name: Donald Dworkin

Course Title: Working with Commercial and Residential Property Owners in or Near Foreclosure

Approved

Course Provider: The Professional Development Institute

Credit Hours: 3.0

Election of Officers

Ms. Reagan made a motion, seconded by Ms. DeMolen, to nominate Mr. Doyle as the Education Committee Chairperson. Motion unanimously carried.

A motion was made by Mr. Tarburton, seconded by Ms. Reagan, to nominate Ms. DeMolen as the Education Committee Vice-Chairperson. Motion unanimously carried.

Correspondence

There was no correspondence for the Committee to review.

Other Business Before the Committee (for discussion only)

Mr. Riale thanked the Committee members for all of their hard work and their commitment to the Committee.

Public Comment

There was no public comment.

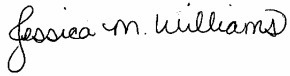
Next Scheduled Meeting

The next meeting will be held on Thursday, February 2, 2012 at 9:30 a.m. in Conference Room A, second floor of the Cannon Building, 861 Silver Lake Boulevard, Dover, Delaware.

Adjournment

There being no further business, Mr. Tarburton made a motion, seconded by Ms. DeMolen, to adjourn the meeting. Motion unanimously carried. The meeting adjourned at 10:33 a.m.

Respectfully submitted,

A handwritten signature in cursive script that reads "Jessica M. Williams".

Jessica M. Williams
Administrative Specialist II